



The Club at New Seabury – Mashpee, Massachusetts

Athletic Center Manager

The Club at New Seabury is located in the New Seabury community in Cape Cod, and overlooks the Nantucket Sound. Privately owned and situated on 2,000 acres, the Club has 780 members of which 510 are full privileged. The Club is open approximately nine months of the year, with the Athletic Center to be open year-round to members, and tennis and aquatic programs operating seasonally. Other Club amenities available include 36-holes of golf, a 42,000 square-foot clubhouse, a beach pavilion with snack bar, the waterfront Popponessett Inn with restaurant and tented event space, Beach Bar and Lounge, private beach access, 16 tennis courts, active social and junior programming and 26 keys for lodging. The Club does allow the public to dine in its facilities and to book events, however, there are areas and amenities of the Club that are reserved for members only. Construction of the new 9,000 sq.ft. Athletic Center is currently underway and scheduled for completion by summer 2017.

The Athletic Center Manager (ACM) reports to the Vice President of Operations and will oversee the new, state-of-the-art facility that includes cardio and strength training equipment and training areas, locker rooms and saunas, swimming pool and bath house, pool-side cabanas, Bocce and Pickleball courts, 16 outdoor tennis courts, children's playground, and café with indoor and outdoor deck seating. Direct reports of the ACM include the Athletic Center operations staff, pool staff and lifeguards, front desk attendants, and Café staff. The ACM will work cooperatively and communicate effectively with the Tennis Professional, Director of Fitness, Membership Director, Director of Food & Beverage, Director of Catering, and Executive Chef.

After ensuring the successful opening of the facility, the ACM will be responsible for the overall day-to-day management of the operation including the management of programs and ensuring the delivery of excellent service and related amenities. The ACM will work with the VP of Operations in the preparation of the annual operating and capital budgets for the Athletic Center and will be responsible for the budgetary compliance of the operation, working proactively to achieve the financial goals set forth including seeing that related profit centers are maximizing revenues.

The ACM will develop and implement SOPs and policies related to the Athletic Center as well as get the operation fully staffed and trained for its successful opening. Ensuring excellent ongoing maintenance of the physical plant and related systems including the fitness floor and equipment, pool, recreational courts, bath house and locker rooms, is also an important responsibility of this role.

Successful candidates will have related athletic club management experience, ideally in a luxury, high-end resort environment or private club. Solid financial acumen in order to analyze, understand, and measure financial health and performance of the operation is expected. A strong and dynamic team leader who is hands-on with a track record of success in identifying talent, recruiting, motivating and imparting a member-focused service culture amongst staff is highly desired. Must have prior "start-up" opening experience, preferably with athletic related facilities.

Candidates must have a four year bachelor's degree in Business Administration, Hospitality Management, Sports Management or related field. Must be eager and willing to work in a seasonal club environment with availability to work on the weekends and evenings as needed.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or to recommend a candidate, please contact Alison Savona, senior consultant, at 203.319.8228 or by email alison@denehyctp.com.



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